

James A. Riley, PE, PHD
Chairman and CEO

Other Staff
 Accounting
 Information Technology
 Proposal Coordination
 Invoicing & Billing
 Marketing Materials
 Contract Administration

Name
President of Company
 Profit and Loss (P/L) Responsibilities

PHASE 3

Name
Executive Director
Senior Vice-President
 International Business
 Development
 & P/L Responsibility

Name
Executive Director
Senior Vice-President
 U.S. & Canada
 Business Development
 & P/L Responsibility

Name
Executive Director
Senior Vice-President
 Technical Business Sectors
 and P/L Responsibility

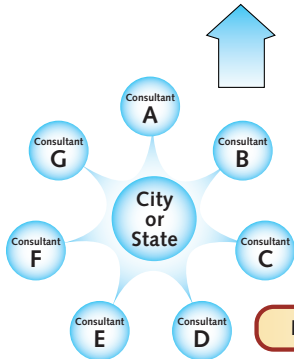
International
Regional Directors
(Vice-Presidents)
 Business Development and
 Client Relations
Responsibilities
 Sub-Shara & South Africa
 East Asia & Pacific
 Europe
 Eastern Europe & Central Asia
 Latin America & Caribbean
 Middle East & North Africa
 South Asia
 South America
 Australia/ New Zealand
 Scandinavia
 British Isles
 China
 India
 Other

Twelve (12)
U.S. & Canada
Regional directors
(Vice-Presidents)
 Business Development and
 Client Relations
Responsibilities
 Western Canada
 Eastern Canada
 U.S. Pacific Northwest States
 U.S. Pacific Southwest States
 U.S. Upper Mountain States
 U.S. Lower Mountain States
 U.S. Central Plains States
 U.S. South Central States
 U.S. Great Lakes States
 U.S. Lower Southeast States
 U.S. Middle Southeast States
 U.S. Middle Atlantic States
 U.S. New England States

Twelve (12)
Business Sector Directors
(Vice-Presidents)
 Project Management and Quality
 Control of Technical Products
Responsibilities
 Climatic & Forecasting Sector
 Hydraulics & Water Resources
 Sector
 Irrigation and Drainage Sector
 Environmental Assessment Sector
 Municipal Water Systems Sector
 Economics & Finance Sector
 Energy Analyses Sector
 Urban & Social Sector
 Infrastructure & Structural Sector
 Institutional and Capacity Building
 Sector
 Program Management Sector
 Agricultural & Rural Sector

PHASE 2

Name
Managing Directors
 One for each state, province, governorate
 or country as deemed appropriate



PHASE 1